

## Lake Tahoe South Shore Rooms Rented

ROOMS RENTED - CALIFORNIA	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016 - 17	2017-18 % Change	Rm Nts. (+/-)
October	38,172	39,613	34,810	34,979	27,882	28,602	30,421	30,183	33,894	43,162	51,945	52,485	50,057	-4.9% (2,428)
November	26,808	25,089	24,854	19,654	27,882	21,161	21,282	23,347	22,228	28,676	56,669	35,490	35,157	-0.9% (333)
December	47,785	45,697	41,308	40,468	27,882	44,643	38,079	46,442	41,156	48,200	56,669	55,715	49,640	-12.2% (6,075)
January	54,064	48,576	45,186	43,871	27,882	44,122	28,979	46,215	32,355	45,142	57,800	57,917	50,056	-15.7% (7,861)
February	58,201	50,312	50,803	42,652	27,882	46,656	38,920	45,308	40,951	38,962	56,716	51,771	51,621	-0.3% (150)
March	57,788	48,529	48,834	41,392	27,882	37,515	40,149	40,558	40,994	36,820	51,247	55,719	59,754	6.8% 4,035
April	42,003	34,202	31,956	26,405	27,882	28,981	30,029	25,430	31,015	31,934	37,868	47,012	41,315	-13.8% (5,697)
May	36,638	35,582	32,500	27,558	27,882	25,006	29,731	33,031	37,413	42,741	41,535	43,964	45,832	4.1% 1,868
June	54,642	52,211	47,580	43,566	27,882	38,882	47,736	50,836	54,548	59,041	63,855	66,485		
July	79,366	70,832	68,345	61,545	27,882	67,477	64,847	70,868	76,667	56,641	84,039	87,416		
August	70,265	68,822	71,325	59,845	27,882	65,884	58,558	63,567	69,787	54,250	76,476	74,401		
September	57,724	54,537	51,525	46,303	27,882	52,075	51,018	49,721	49,168	30,352	65,463	67,608		
<b>CA YTD Total</b>	<b>623,456</b>	<b>574,002</b>	<b>549,026</b>	<b>488,238</b>	<b>334,584</b>	<b>501,004</b>	<b>479,749</b>	<b>525,506</b>	<b>530,176</b>	<b>515,921</b>	<b>700,282</b>	<b>695,983</b>	<b>383,432</b>	
<b>Variance/Previous FY</b>	<b>1591%</b>	<b>-8%</b>	<b>-4%</b>	<b>-11%</b>	<b>-31%</b>	<b>50%</b>	<b>-4%</b>	<b>10%</b>	<b>1%</b>	<b>-3%</b>	<b>36%</b>	<b>-1%</b>	<b>-4%</b>	
<b>CA YTD Average</b>	<b>51,955</b>	<b>47,834</b>	<b>45,752</b>	<b>40,687</b>	<b>27,882</b>	<b>41,750</b>	<b>39,979</b>	<b>43,792</b>	<b>44,181</b>	<b>42,993</b>	<b>58,357</b>	<b>57,999</b>	<b>47,929</b>	
<b>Variance/Previous FY</b>	<b>-4%</b>	<b>-8%</b>	<b>-4%</b>	<b>-11%</b>	<b>-31%</b>	<b>50%</b>	<b>-4%</b>	<b>10%</b>	<b>1%</b>	<b>-3%</b>	<b>36%</b>	<b>-1%</b>	<b>-17%</b>	
<b>ROOMS RENTED - TAHOE TOWNSHIP, DOUGLAS COUNTY, NEVADA</b>														
<b>ALL LAKE PROPERTIES</b>	<b>2005-06</b>	<b>2006-07</b>	<b>2007-08</b>	<b>2008-09</b>	<b>2009-10</b>	<b>2010-11</b>	<b>2011-12</b>	<b>2012-13</b>	<b>2013-14</b>	<b>2014-15</b>	<b>2015-16</b>	<b>2016 - 17</b>	<b>2017-18 % Change</b>	<b>Rm Nts. (+/-)</b>
October	65,221	60,218	54,375	53,415	46,578	44,670	44,402	41,103	45,252	42,158	46,704	38,675	44,963	14.0% 6,288
November	47,613	46,159	46,957	44,024	35,793	36,160	35,922	37,577	38,555	36,307	37,715	33,286	37,329	10.8% 4,043
December	58,868	57,640	52,488	48,815	46,426	48,459	47,157	52,656	48,773	42,557	51,773	46,027	47,686	3.5% 1,659
January	61,726	62,540	62,325	54,031	49,815	51,227	41,778	50,533	44,450	41,581	51,338	40,460	45,209	10.5% 4,749
February	62,904	60,503	65,926	50,754	50,616	48,408	45,759	47,821	44,749	39,355	50,248	45,341	44,154	-2.7% (1,187)
March	63,756	66,393	69,127	57,606	52,172	48,677	49,633	50,823	51,393	42,758	54,064	48,776	51,502	5.3% 2,726
April	54,861	53,356	51,034	47,745	40,521	42,696	48,682	36,208	37,648	33,973	40,109	42,056	39,280	-7.1% (2,776)
May	53,829	57,959	54,827	49,103	41,415	38,648	40,092	41,330	41,116	40,359	40,839	39,748	17,600	-125.8% (22,148)
June	66,589	66,804	63,162	60,005	56,161	49,032	57,025	59,080	53,499	55,671	51,219	54,690	25,595	-113.7% (29,095)
July	77,431	76,589	74,629	70,880	72,771	71,956	70,144	68,799	63,906	69,480	64,563	68,009		
August	74,045	73,684	47,430	69,812	70,967	66,294	67,804	67,944	63,562	65,306	60,191	62,847		
September	70,306	67,178	64,967	60,862	59,349	61,054	59,460	58,223	52,689	38,064	51,836	51,411		
<b>NV YTD Total</b>	<b>757,149</b>	<b>749,023</b>	<b>707,247</b>	<b>667,052</b>	<b>622,584</b>	<b>607,281</b>	<b>607,858</b>	<b>612,097</b>	<b>585,592</b>	<b>547,569</b>	<b>600,599</b>	<b>571,326</b>	<b>353,318</b>	
<b>Variance/Previous FY</b>	<b>1147%</b>	<b>-1%</b>	<b>-6%</b>	<b>-6%</b>	<b>-7%</b>	<b>-2%</b>	<b>0%</b>	<b>1%</b>	<b>-4%</b>	<b>-6%</b>	<b>10%</b>	<b>-5%</b>	<b>-10%</b>	
<b>NV YTD Average</b>	<b>63,096</b>	<b>62,419</b>	<b>58,937</b>	<b>55,588</b>	<b>51,882</b>	<b>50,607</b>	<b>50,655</b>	<b>51,008</b>	<b>48,799</b>	<b>45,631</b>	<b>50,050</b>	<b>47,611</b>	<b>39,258</b>	
<b>Variance/Previous FY</b>	<b>-3%</b>	<b>-1%</b>	<b>-6%</b>	<b>-6%</b>	<b>-7%</b>	<b>-2%</b>	<b>0%</b>	<b>1%</b>	<b>-4%</b>	<b>-6%</b>	<b>10%</b>	<b>-5%</b>	<b>-18%</b>	

\*Note: As of July 1, 2001 this Rooms Rented report reflects all Nevada Lake occupancy.