

## City of South Lake Tahoe Lodging Reporting

Motels \* no exclusions \*

Period	Daily Inv	Monthly Inv	Room Nights	Occupancy	Gross Receipts	ADR	RevPar
October 2018	5,743	178,033	51,115	29%	\$ 6,304,817	\$123.35	\$ 35.41
September 2018	5,558	172,290	71,955	42%	\$ 10,488,020	\$145.76	\$ 60.87
August 2018	5,743	178,033	78,397	44%	\$ 14,175,443	\$180.82	\$ 79.62
July 2018	5,782	179,242	89,070	50%	\$ 17,405,786	\$195.42	\$ 97.11
June 2018	5,543	171,840	69,390	40%	\$ 10,815,649	\$155.87	\$ 62.94
May 2018	5,786	179,366	45,832	26%	\$ 5,824,505	\$127.08	\$ 32.47
April 2018	5,563	172,440	41,315	24%	\$ 4,990,937	\$120.80	\$ 28.94
Mar 2018	5,588	173,228	59,754	34%	\$ 8,241,076	\$137.92	\$ 47.57
Feb 2018	5,129	158,984	51,621	32%	\$ 8,189,865	\$158.65	\$ 51.51
Jan 2018	5,703	176,793	50,056	28%	\$ 7,660,023	\$153.03	\$ 43.33
December 2017	5,703	176,793	49,640	28%	\$ 9,746,650	\$196.35	\$ 55.13
November 2017	5,541	171,780	35,157	20%	\$ 4,221,880	\$120.09	\$ 24.58
October 2017	5,726	177,506	50,057	28%	\$ 5,745,941	\$114.79	\$ 32.37
September 2017	5,548	171,990	67,608	39%	\$ 9,912,532	\$146.62	\$ 57.63
August 2017	5,739	177,909	74,401	42%	\$ 12,345,142	\$165.93	\$ 69.39
July 2017	5,727	177,537	87,416	49%	\$ 16,252,648	\$185.92	\$ 91.55
June 2017	5,554	172,170	66,485	39%	\$ 9,547,190	\$143.60	\$ 55.45
May 2017	5,989	185,659	43,964	24%	\$ 5,344,407	\$121.56	\$ 28.79
April 2017	5,755	178,410	47,012	26%	\$ 5,657,867	\$120.35	\$ 31.71
March 2017	5,940	184,140	55,719	30%	\$ 7,738,461	\$138.88	\$ 42.02
Feb 2017	5,267	163,268	51,771	32%	\$ 8,454,266	\$163.30	\$ 51.78
Jan 2017	5,925	183,675	57,917	32%	\$ 8,881,290	\$153.35	\$ 48.35
Dec 2016	5,930	183,830	55,715	30%	\$ 10,807,075	\$193.97	\$ 58.79
Nov 2016	5,636	174,720	35,490	20%	\$ 4,196,426	\$118.24	\$ 24.02
Oct 2016	5,846	181,226	52,485	29%	\$ 6,460,988	\$123.10	\$ 35.65
Sept 2016	5,677	175,980	65,463	37%	\$ 9,360,608	\$142.99	\$ 53.19
Aug 2016	5,845	181,195	76,476	42%	\$ 12,385,915	\$161.96	\$ 68.36
July 2016	5,885	182,435	84,039	46%	\$ 14,991,310	\$178.39	\$ 82.17
June 2016	5,656	175,350	63,855	36%	\$ 8,519,463	\$133.42	\$ 48.59
May 2016	5,878	182,218	41,535	23%	\$ 4,656,494	\$112.11	\$ 25.55
Apr 2016	5,712	177,060	37,868	21%	\$ 4,405,222	\$116.33	\$ 24.88
Mar 2016	5,830	180,730	51,247	28%	\$ 6,865,316	\$133.97	\$ 37.99
Feb 2016	5,442	168,693	56,716	34%	\$ 9,087,364	\$160.23	\$ 53.87
Jan 2016	5,805	179,955	57,800	32%	\$ 8,603,892	\$148.86	\$ 47.81
Dec 2015	5,731	177,661	56,669	32%	\$ 10,402,836	\$183.57	\$ 58.55
Nov 2015	5,546	171,930	36,173	21%	\$ 4,012,441	\$110.92	\$ 23.34
Oct 2015	5,724	177,444	51,945	29%	\$ 6,029,646	\$116.08	\$ 33.98
Sept 2015	5,523	171,210	59,448	35%	\$ 7,958,867	\$133.88	\$ 46.49
Aug 2015	5,876	182,156	70,026	38%	\$ 10,884,354	\$155.43	\$ 59.75
July 2015	5,662	175,522	75,745	43%	\$ 12,639,717	\$166.87	\$ 72.01
Jun 2015	5,449	168,930	59,041	35%	\$ 7,658,644	\$129.72	\$ 45.34
May 2015	5,652	175,212	42,741	24%	\$ 4,862,651	\$113.77	\$ 27.75
Apr 2015	5,447	168,870	31,934	19%	\$ 3,470,887	\$108.69	\$ 20.55
Mar 2015	5,715	177,165	36,820	21%	\$ 4,432,379	\$120.38	\$ 25.02
Feb 2015	5,128	158,956	38,962	25%	\$ 5,864,176	\$150.51	\$ 36.89
Jan 2015	5,672	175,832	45,142	26%	\$ 6,521,293	\$144.46	\$ 37.09
Dec 2014	5,610	173,910	48,200	28%	\$ 8,744,826	\$181.43	\$ 50.28
Nov 2014	5,437	168,540	28,676	17%	\$ 3,145,678	\$109.70	\$ 18.66
Oct 2014	5,628	174,468	43,162	25%	\$ 4,949,619	\$114.68	\$ 28.37
Sep 2014	5,455	169,110	49,168	29%	\$ 6,213,991	\$126.38	\$ 36.75
Aug 2014	5,616	174,096	69,787	40%	\$ 11,307,950	\$162.04	\$ 64.95
July 2014	5,616	174,096	76,667	44%	\$ 11,723,934	\$152.92	\$ 67.34
June 2014	5,444	168,750	54,548	32%	\$ 6,625,497	\$121.46	\$ 39.26
May 2014	5,679	176,049	37,413	21%	\$ 4,029,501	\$107.70	\$ 22.89
Apr 2014	5,444	168,750	31,015	18%	\$ 3,263,033	\$105.21	\$ 19.34
Mar 2014	5,625	174,375	40,994	24%	\$ 4,981,535	\$121.52	\$ 28.57
Feb 2014	5,066	157,052	40,951	26%	\$ 5,497,447	\$134.24	\$ 35.00
Jan 2014	5,661	175,491	32,355	18%	\$ 4,288,680	\$132.55	\$ 24.44
Dec 2013	5,661	175,491	41,156	23%	\$ 6,780,596	\$164.75	\$ 38.64
Nov 2013	5,407	167,610	22,228	13%	\$ 2,367,145	\$106.49	\$ 14.12
Oct 2013	5,612	173,972	33,894	19%	\$ 3,272,856	\$ 96.56	\$ 18.81
Sep 2013	5,407	167,610	49,721	30%	\$ 5,656,903	\$113.77	\$ 33.75
Aug 2013	5,553	172,143	63,567	37%	\$ 8,563,362	\$134.71	\$ 49.75
July 2013	5,541	171,771	70,868	41%	\$ 10,078,423	\$142.21	\$ 58.67
June 2013	5,287	163,890	50,836	31%	\$ 6,133,298	\$120.65	\$ 37.42
May 2013	5,516	170,996	33,031	19%	\$ 3,232,961	\$ 97.88	\$ 18.91
Apr 2013	5,279	163,650	25,430	16%	\$ 2,502,937	\$ 98.42	\$ 15.29
Mar 2013	5,423	168,113	40,558	24%	\$ 5,130,884	\$126.51	\$ 30.52
Feb 2013	4,898	151,844	45,308	30%	\$ 6,483,305	\$143.09	\$ 42.70
Jan 2013	5,455	169,105	46,215	27%	\$ 6,455,911	\$139.69	\$ 38.18
Dec 2012	5,455	169,105	46,442	27%	\$ 7,058,558	\$151.99	\$ 41.74
Nov 2012	5,279	163,650	23,347	14%	\$ 2,377,614	\$101.84	\$ 14.53
Oct 2012	5,455	169,105	30,183	18%	\$ 2,881,761	\$ 95.48	\$ 17.04
Sep 2012	5,224	161,940	51,018	32%	\$ 5,751,870	\$112.74	\$ 35.52
Aug 2012	5,207	161,417	58,558	36%	\$ 7,508,063	\$128.22	\$ 46.51
Jul 2012	5,239	162,409	64,847	40%	\$ 8,665,588	\$133.63	\$ 53.36
Jun 2012	5,333	165,330	47,736	29%	\$ 5,239,334	\$109.76	\$ 31.69
May 2012	5,514	170,934	29,731	17%	\$ 3,023,101	\$101.68	\$ 17.69
Apr 2012	5,336	165,420	30,029	18%	\$ 3,127,740	\$104.16	\$ 18.91
Mar 2012	5,460	169,260	40,149	24%	\$ 4,599,439	\$114.56	\$ 27.17
Feb 2012	5,080	157,470	38,920	25%	\$ 5,007,132	\$128.65	\$ 31.80
Jan 2012	5,430	168,330	28,979	17%	\$ 3,811,786	\$131.54	\$ 22.64