

# City of South Lake Tahoe Lodging Reporting

Motels \* no exclusions \*

| Period         | Daily Inv | Monthly Inv | Room Nights | Occupancy | Gross Receipts | ADR       | RevPar   |
|----------------|-----------|-------------|-------------|-----------|----------------|-----------|----------|
| September 2019 | 5,664     | 175,590     | 69,244      | 39%       | \$ 10,612,915  | \$ 153.27 | \$ 60.44 |
| July 2019      | 5,820     | 180,420     | 85,023      | 47%       | \$ 16,842,188  | \$ 198.09 | \$ 93.35 |
| June 2019      | 5,619     | 174,180     | 67,046      | 38%       | \$ 10,467,420  | \$ 156.12 | \$ 60.10 |
| May 2019       | 5,745     | 178,095     | 41,658      | 23%       | \$ 5,588,300   | \$ 134.15 | \$ 31.38 |
| April 2019     | 5,560     | 172,350     | 47,020      | 27%       | \$ 5,996,092   | \$ 127.52 | \$ 34.79 |
| March 2019     | 5,758     | 178,498     | 57,424      | 32%       | \$ 8,759,607   | \$ 152.54 | \$ 49.07 |
| February 2019  | 5,189     | 160,860     | 51,675      | 32%       | \$ 8,836,360   | \$ 171.00 | \$ 54.93 |
| January 2019   | 6,006     | 186,186     | 60,319      | 32%       | \$ 9,747,525   | \$ 161.60 | \$ 52.35 |
| December 2018  | 5,743     | 178,033     | 57,807      | 32%       | \$ 11,391,896  | \$ 197.07 | \$ 63.99 |
| November 2018  | 5,616     | 174,090     | 43,850      | 25%       | \$ 5,481,123   | \$ 125.00 | \$ 31.48 |
| October 2018   | 5,743     | 178,033     | 51,115      | 29%       | \$ 6,304,817   | \$ 123.35 | \$ 35.41 |
| September 2018 | 5,558     | 172,290     | 71,955      | 42%       | \$ 10,488,020  | \$ 145.76 | \$ 60.87 |
| August 2018    | 5,743     | 178,033     | 78,397      | 44%       | \$ 14,175,443  | \$ 180.82 | \$ 79.62 |
| July 2018      | 5,782     | 179,242     | 89,070      | 50%       | \$ 17,405,786  | \$ 195.42 | \$ 97.11 |
| June 2018      | 5,543     | 171,840     | 69,390      | 40%       | \$ 10,815,649  | \$ 155.87 | \$ 62.94 |
| May 2018       | 5,786     | 179,366     | 45,832      | 26%       | \$ 5,824,505   | \$ 127.08 | \$ 32.47 |
| April 2018     | 5,563     | 172,440     | 41,315      | 24%       | \$ 4,990,937   | \$ 120.80 | \$ 28.94 |
| Mar 2018       | 5,588     | 173,228     | 59,754      | 34%       | \$ 8,241,076   | \$ 137.92 | \$ 47.57 |
| Feb 2018       | 5,129     | 158,984     | 51,621      | 32%       | \$ 8,189,865   | \$ 158.65 | \$ 51.51 |
| Jan 2018       | 5,703     | 176,793     | 50,056      | 28%       | \$ 7,660,023   | \$ 153.03 | \$ 43.33 |
| December 2017  | 5,703     | 176,793     | 49,640      | 28%       | \$ 9,746,650   | \$ 196.35 | \$ 55.13 |
| November 2017  | 5,541     | 171,780     | 35,157      | 20%       | \$ 4,221,880   | \$ 120.09 | \$ 24.58 |
| October 2017   | 5,726     | 177,506     | 50,057      | 28%       | \$ 5,745,941   | \$ 114.79 | \$ 32.37 |
| September 2017 | 5,548     | 171,990     | 67,608      | 39%       | \$ 9,912,532   | \$ 146.62 | \$ 57.63 |
| August 2017    | 5,739     | 177,909     | 74,401      | 42%       | \$ 12,345,142  | \$ 165.93 | \$ 69.39 |
| July 2017      | 5,727     | 177,537     | 87,416      | 49%       | \$ 16,252,648  | \$ 185.92 | \$ 91.55 |
| June 2017      | 5,554     | 172,170     | 66,485      | 39%       | \$ 9,547,190   | \$ 143.60 | \$ 55.45 |
| May 2017       | 5,989     | 185,659     | 43,964      | 24%       | \$ 5,344,407   | \$ 121.56 | \$ 28.79 |
| April 2017     | 5,755     | 178,410     | 47,012      | 26%       | \$ 5,657,867   | \$ 120.35 | \$ 31.71 |
| March 2017     | 5,940     | 184,140     | 55,719      | 30%       | \$ 7,738,461   | \$ 138.88 | \$ 42.02 |
| Feb 2017       | 5,267     | 163,268     | 51,771      | 32%       | \$ 8,454,266   | \$ 163.30 | \$ 51.78 |
| Jan 2017       | 5,925     | 183,675     | 57,917      | 32%       | \$ 8,881,290   | \$ 153.35 | \$ 48.35 |
| Dec 2016       | 5,930     | 183,830     | 55,715      | 30%       | \$ 10,807,075  | \$ 193.97 | \$ 58.79 |
| Nov 2016       | 5,636     | 174,720     | 35,490      | 20%       | \$ 4,196,426   | \$ 118.24 | \$ 24.02 |
| Oct 2016       | 5,846     | 181,226     | 52,485      | 29%       | \$ 6,460,988   | \$ 123.10 | \$ 35.65 |
| Sept 2016      | 5,677     | 175,980     | 65,463      | 37%       | \$ 9,360,608   | \$ 142.99 | \$ 53.19 |
| Aug 2016       | 5,845     | 181,195     | 76,476      | 42%       | \$ 12,385,915  | \$ 161.96 | \$ 68.36 |
| July 2016      | 5,885     | 182,435     | 84,039      | 46%       | \$ 14,991,310  | \$ 178.39 | \$ 82.17 |

12/11/2019