

Lake Tahoe South Shore Rooms Rented

| ROOMS RENTED - CALIFORNIA | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016 -17 | 2017-18 | 2018-19 | 2019-20 | % Change | Rm Nts.(+/-) |
|---------------------------|---------|---------|---------|---------|---------|----------|---------|---------|---------|----------|--------------|
| October | 30,421 | 30,183 | 33,894 | 43,162 | 51,945 | 52,485 | 50,057 | 51,115 | 50,619 | -1.0% | (496) |
| November | 21,282 | 23,347 | 22,228 | 28,676 | 56,669 | 35,490 | 35,157 | 43,850 | 36,938 | -18.7% | (6,912) |
| December | 38,079 | 46,442 | 41,156 | 48,200 | 56,669 | 55,715 | 49,640 | 57,807 | 52,338 | -10.4% | (5,469) |
| January | 28,979 | 46,215 | 32,355 | 45,142 | 57,800 | 57,917 | 50,056 | 60,319 | 57,754 | -4.4% | (2,565) |
| February | 38,920 | 45,308 | 40,951 | 38,962 | 56,716 | 51,771 | 61,383 | 51,675 | 53,535 | 3.5% | 1,860 |
| March | 40,149 | 40,558 | 40,994 | 36,820 | 51,247 | 55,719 | 61,383 | 57,424 | 25,684 | -123.6% | (31,740) |
| April | 30,029 | 25,430 | 31,015 | 31,934 | 37,868 | 47,012 | 41,315 | 47,020 | | 12.1% | 5,705 |
| May | 29,731 | 33,031 | 37,413 | 42,741 | 41,535 | 43,964 | 45,832 | 41,658 | | -10.0% | (4,174) |
| June | 47,736 | 50,836 | 54,548 | 59,041 | 63,855 | 66,485 | 69,390 | 67,046 | | -3.5% | (2,344) |
| July | 64,847 | 70,868 | 76,667 | 56,641 | 84,039 | 87,416 | 89,070 | 85,023 | | 1.9% | 1,654 |
| August | 58,558 | 63,567 | 69,787 | 54,250 | 76,476 | 74,401 | 78,397 | 82,754 | | 5.1% | 3,996 |
| September | 51,018 | 49,721 | 49,168 | 30,352 | 65,463 | 67,608 | 71,955 | 69,244 | | 6.0% | 4,347 |

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|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--|--|
| CA YTD Total | 479,749 | 525,506 | 530,176 | 515,921 | 700,282 | 695,983 | 703,635 | 264,766 | 276,868 | | |
| Variance/Previous FY | -4% | 10% | 1% | -3% | 36% | -1% | 1% | 2% | 5% | | |

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|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--|--|
| CA YTD Average | 39,979 | 43,792 | 44,181 | 42,993 | 58,357 | 57,999 | 58,636 | 59,578 | 46,145 | | |
| Variance/Previous FY | -4% | 10% | 1% | -3% | 36% | -1% | 1% | 2% | -23% | | |

ROOMS RENTED - TAHOE TOWNSHIP, DOUGLAS COUNTY, NEVADA

(Current to Prior Year)

| ALL LAKE PROPERTIES | 2011-12 | 2012-13 | 2013-14 | 2014-15 | 2015-16 | 2016 - 17 | 2017-18 | 2018-19 | 2019-20 | % Change | Rm Nts.(+/-) |
|---------------------|---------|---------|---------|---------|---------|-----------|---------|---------|---------|----------|--------------|
| October | 44,402 | 41,103 | 45,252 | 42,158 | 46,704 | 38,675 | 44,963 | 42,906 | 43,357 | 1.0% | 451 |
| November | 35,922 | 37,577 | 38,555 | 36,307 | 37,715 | 33,286 | 37,329 | 40,365 | 37,225 | -8.4% | (3,140) |
| December | 47,157 | 52,656 | 48,773 | 42,557 | 51,773 | 46,027 | 47,686 | 46,781 | 43,628 | -7.2% | (3,153) |
| January | 41,778 | 50,533 | 44,450 | 41,581 | 51,338 | 40,460 | 45,209 | 47,568 | 46,324 | -2.7% | (1,244) |
| February | 45,759 | 47,821 | 44,749 | 39,355 | 50,248 | 45,341 | 44,154 | 41,008 | | -7.7% | (3,146) |
| March | 49,633 | 50,823 | 51,393 | 42,758 | 54,064 | 48,776 | 51,502 | 34,184 | | -50.7% | (17,318) |
| April | 48,682 | 36,208 | 37,648 | 33,973 | 40,109 | 42,056 | 39,280 | 41,969 | | 6.4% | 2,689 |
| May | 40,092 | 41,330 | 41,116 | 40,359 | 40,839 | 39,748 | 40,895 | 36,373 | | -12.4% | (4,522) |
| June | 57,025 | 59,080 | 53,499 | 55,671 | 51,219 | 54,690 | 56,221 | 49,910 | | -12.6% | (6,311) |
| July | 70,144 | 68,799 | 63,906 | 69,480 | 64,563 | 68,009 | 67,351 | 65,518 | | -2.8% | (1,833) |
| August | 67,804 | 67,944 | 63,562 | 65,306 | 60,191 | 62,847 | 59,813 | 59,835 | | -5.1% | (3,034) |
| September | 59,460 | 58,223 | 52,689 | 38,064 | 51,836 | 51,411 | 44,886 | 31,355 | | -14.5% | (6,525) |

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|----------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--|--|
| NV YTD Total | 607,858 | 612,097 | 585,592 | 547,569 | 600,599 | 571,326 | 579,289 | 177,620 | 170,534 | | |
| Variance/Previous FY | 0% | 1% | -4% | -6% | 10% | -5% | 1% | -7% | -4% | | |

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|----------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--|--|
| NV YTD Average | 50,655 | 51,008 | 48,799 | 45,631 | 50,050 | 47,611 | 48,274 | 44,814 | 42,634 | | |
| Variance/Previous FY | 0% | 1% | -4% | -6% | 10% | -5% | 1% | -7% | -5% | | |

*Note: As of July 1, 2001 this Rooms Rented report reflects all Nevada Lake occupancy.

updated 5/28/2020