

# City of South Lake Tahoe Lodging Reporting

Motels \* no exclusions \*

| Period         | Daily Inv | Monthly Inv | Room Nights | Occupancy | Gross Receipts | ADR       | RevPar   |
|----------------|-----------|-------------|-------------|-----------|----------------|-----------|----------|
| September 2020 | 5,689     | 176,370     | 55,306      | 31%       | \$ 10,321,362  | \$ 186.62 | \$ 58.52 |
| August 2020    | 5,931     | 183,861     | 71,988      | 39%       | \$ 14,799,548  | \$ 205.58 | \$ 80.49 |
| July 2020      | 5,931     | 183,861     | 69,277      | 38%       | \$ 14,282,802  | \$ 206.17 | \$ 77.68 |
| June 2020      | 5,688     | 176,340     | 36,328      | 21%       | \$ 5,646,817   | \$ 155.44 | \$ 32.02 |
| May 2020       | 3,571     | 182,218     | 3,571       | 2%        | \$ 661,448     | \$ 185.23 | \$ 3.63  |
| April 2020     | 5,688     | 176,340     | 1,738       | 1%        | \$ 479,336     | \$ 275.80 | \$ 2.72  |
| March 2020     | 5,877     | 182,187     | 25,684      | 14%       | \$ 3,725,106   | \$ 145.04 | \$ 20.45 |
| February 2020  | 5,489     | 170,172     | 53,535      | 31%       | \$ 9,259,957   | \$ 172.97 | \$ 54.42 |
| January 2020   | 5,968     | 185,008     | 57,754      | 31%       | \$ 9,658,081   | \$ 167.23 | \$ 52.20 |
| December 2019  | 5,884     | 182,404     | 52,338      | 29%       | \$ 10,888,603  | \$ 208.04 | \$ 59.69 |
| November 2019  | 5,638     | 174,780     | 36,938      | 21%       | \$ 4,852,218   | \$ 131.36 | \$ 27.76 |
| October 2019   | 5,850     | 181,350     | 50,619      | 28%       | \$ 6,251,703   | \$ 123.51 | \$ 34.47 |
| September 2019 | 5,664     | 175,590     | 69,244      | 39%       | \$ 10,612,915  | \$ 153.27 | \$ 60.44 |
| August 2019    | 5,838     | 180,978     | 82,754      | 46%       | \$ 15,228,520  | \$ 184.02 | \$ 84.15 |
| July 2019      | 5,820     | 180,420     | 85,023      | 47%       | \$ 16,842,188  | \$ 198.09 | \$ 93.35 |
| June 2019      | 5,619     | 174,180     | 67,046      | 38%       | \$ 10,467,420  | \$ 156.12 | \$ 60.10 |
| May 2019       | 5,745     | 178,095     | 41,658      | 23%       | \$ 5,588,300   | \$ 134.15 | \$ 31.38 |
| April 2019     | 5,560     | 172,350     | 47,020      | 27%       | \$ 5,996,092   | \$ 127.52 | \$ 34.79 |
| March 2019     | 5,758     | 178,498     | 57,424      | 32%       | \$ 8,759,607   | \$ 152.54 | \$ 49.07 |
| February 2019  | 5,189     | 160,860     | 51,675      | 32%       | \$ 8,836,360   | \$ 171.00 | \$ 54.93 |
| January 2019   | 6,006     | 186,186     | 60,319      | 32%       | \$ 9,747,525   | \$ 161.60 | \$ 52.35 |
| December 2018  | 5,743     | 178,033     | 57,807      | 32%       | \$ 11,391,896  | \$ 197.07 | \$ 63.99 |
| November 2018  | 5,616     | 174,090     | 43,850      | 25%       | \$ 5,481,123   | \$ 125.00 | \$ 31.48 |
| October 2018   | 5,743     | 178,033     | 51,115      | 29%       | \$ 6,304,817   | \$ 123.35 | \$ 35.41 |
| September 2018 | 5,558     | 172,290     | 71,955      | 42%       | \$ 10,488,020  | \$ 145.76 | \$ 60.87 |
| August 2018    | 5,743     | 178,033     | 78,397      | 44%       | \$ 14,175,443  | \$ 180.82 | \$ 79.62 |
| July 2018      | 5,782     | 179,242     | 89,070      | 50%       | \$ 17,405,786  | \$ 195.42 | \$ 97.11 |
| June 2018      | 5,543     | 171,840     | 69,390      | 40%       | \$ 10,815,649  | \$ 155.87 | \$ 62.94 |
| May 2018       | 5,786     | 179,366     | 45,832      | 26%       | \$ 5,824,505   | \$ 127.08 | \$ 32.47 |
| April 2018     | 5,563     | 172,440     | 41,315      | 24%       | \$ 4,990,937   | \$ 120.80 | \$ 28.94 |
| Mar 2018       | 5,588     | 173,228     | 59,754      | 34%       | \$ 8,241,076   | \$ 137.92 | \$ 47.57 |
| Feb 2018       | 5,129     | 158,984     | 51,621      | 32%       | \$ 8,189,865   | \$ 158.65 | \$ 51.51 |
| Jan 2018       | 5,703     | 176,793     | 50,056      | 28%       | \$ 7,660,023   | \$ 153.03 | \$ 43.33 |
| December 2017  | 5,703     | 176,793     | 49,640      | 28%       | \$ 9,746,650   | \$ 196.35 | \$ 55.13 |
| November 2017  | 5,541     | 171,780     | 35,157      | 20%       | \$ 4,221,880   | \$ 120.09 | \$ 24.58 |
| October 2017   | 5,726     | 177,506     | 50,057      | 28%       | \$ 5,745,941   | \$ 114.79 | \$ 32.37 |
| September 2017 | 5,548     | 171,990     | 67,608      | 39%       | \$ 9,912,532   | \$ 146.62 | \$ 57.63 |